

PEPPER HAMILTON LLP  
600 Fourteenth Street, N.W.  
Washington, D.C. 20005-2004

September 6, 2005

VIA EDGAR TRANSMISSION

Mark P. Shuman  
Branch Chief - Legal  
United States Securities and Exchange Commission  
100 F Street, N.E.  
Washington, DC 20549

Re: VASCO Data Security International, Inc.  
Form S-3 filed April 29, 2005  
Registration No. 333-124458

Form 10-K filed March 31, 2005  
File No. 0-24389

Dear Mr. Shuman:

On behalf of VASCO Data Security International, Inc. (the "Company"), we are hereby responding to comments by the staff (the "Staff") of the Division of Corporation Finance contained in your letter dated August 5, 2005 (the "Comment Letter"), in connection with the above-captioned registration statement (the "Registration Statement") and Annual Report on Form 10-K (the "Form 10-K"). For the convenience of reference, each of the Staff's comments are reproduced below in italics under the Staff's topics headings followed in each case by the related Company response.

FORM S-3  
GENERAL

1. With respect to our previous comment no. 1, we understand you submitted a waiver request to the Office of Chief Counsel, which was not granted. Please respond accordingly.

RESPONSE:

The Company will file a pre-effective amendment to Form S-3 on Form S-1.

Mark P. Shuman  
September 6, 2005  
Page 2

FORM 10-K FOR THE FISCAL YEAR ENDED DECEMBER 31, 2004

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, REVENUE RECOGNITION, PAGES F-8

2. We note your responses to our previous comment no. 8-12 and your expanded discussions with regards to the Company's revenue recognition policy. Revise your disclosures to include the additional information provided in your responses. At a minimum your disclosures should include (a) a discussion of the applicable accounting guidance applied, (b) revenue recognition policies for resellers/distributors (or indicate that your policy does not differ for these arrangements), (c) multi-element arrangements, (d) contingencies such as rights of returns (or specifically indicate that no such rights exist) and (e) clarification as to what constitutes a volume purchase discount.

RESPONSE:

The Company has revised its disclosures related to revenue recognition and included such revised disclosures in its most

recent filing on Form 10-Q. The Company will include such disclosures in its future filings on Form 10-K and other filings as appropriate, including the planned filing on Form S-1. Disclosures included in our recent Form 10-Q were as follows:

The Company recognizes revenue in accordance with AICPA Statement of Position ("SOP") 97-2 and SEC Staff Accounting Bulletin ("SAB") 104. Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred, the fee is fixed or determinable and collection of the revenue is probable.

Hardware Revenue and License Fees: Revenues from the sale of computer security hardware or the license of software are recorded upon shipment or, if an acceptance period is allowed, at the later of shipment or customer acceptance. No significant obligations or contingencies exist with regard to delivery, customer acceptance or rights of return at the time revenue is recognized.

Support Agreements: Support agreements generally call for the Company to provide technical support and software updates to customers. Revenue on technical support and software update rights is deferred and recognized ratably over the term of the support agreement.

Mark P. Shuman  
September 6, 2005  
Page 3

Consulting and Education Services: The Company provides consulting and education services to its customers. Revenue from such services is recognized during the period in which the services are performed.

Multiple-Element Arrangements: The Company allocates revenues to the various elements of the arrangements based on the estimated fair value of each deliverable as required by SOP 97-2 and Emerging Issues Task Force ("EITF") 00-21. The fair value for each element is based on the price charged when that element is sold separately, price lists, renewal rates and other methods. When discounts are given in a multiple-element arrangement, a proportionate amount of the discount is applied to each element based on each element's fair value without regard to the discount. The estimated fair value of undelivered elements is deferred and recorded as revenue when services are performed or products are delivered.

Sales to distributors and resellers are recognized on the same basis as sales made directly to customers. Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred, the fee is fixed or determinable and collection of the revenue is probable.

For large-volume transactions, the Company may negotiate a specific price that is based on the number of users of the software license or quantities of hardware supplied. The per unit prices for large-volume transactions are generally lower than transactions for smaller quantities and the price differences are commonly referred to as volume-purchase discounts.

NOTE 12 - DISCONTINUED OPERATIONS, PAGE F-20

3. We note your response to our previous comment no. 13 where you indicate that the Company will remove reference to the independent valuation firm used in the Vacman transaction in future filings. Considering you are incorporating the December 31, 2004 Form 10-K into a registration statement, please amend your Form 10-K to remove this reference pursuant to Section 436(b) of Regulation C.

RESPONSE:

With the change to Form S-1 from Form S-3, the Company will delete the reference to the independent valuation firm in the S-1 disclosure.

Mark P. Shuman  
September 6, 2005  
Page 4

NOTE 12 - DISCONTINUED OPERATIONS, PAGE F-20

4. We note your response to our previous comment no. 15 where you indicate the Company did not consider the trading price of common stock to be a reasonable indication of the fair value of the preferred stock received. With regards to the information provided in your response, please address following:
- o Provide a copy of the valuation report provided by the independent valuation firm.
  - o Tell us your basis for using 20% discount rate for the dividend payment.
  - o Explain the specific assumptions used in determining the fair value of preferred shares to be \$600,000. In this regard, provide a detail analysis supporting the fair value.
  - o Tell us how you reconciled the difference between the Company's \$0.33 per share valuation of SSI's preferred stock to (a) the \$2.00 per share trading price of the underlying shares in SSI's common stock and (b) the \$0.75 per share price of the common stock sold by SSI in a private placement in July 2003 as a condition to the consummation of their merger with SSGI.
  - o Tell us who provided the assumptions used in your analysis. If SSI provided the assumptions, were similar assumptions provided by SSI to be used in any other transactions (i.e., the SSGI merger or the Dolfin.com acquisition)?
  - o Also, tell us how you reconciled the difference between the \$600,000 fair value of the preferred stock as determined by the Company to the \$2,000,000 fair value of the Series A Preferred stock as recorded by SSI.

RESPONSE:

Since all of the consideration received in the sale of the VACMAN Enterprise business unit was in the form of notes or stock, the Company determined that it should account for the transaction using APB 29, Accounting For Nonmonetary Transactions. Following the guidelines of APB 29, it was determined that the best way to determine value was through an expert valuation of the assets received. The Company engaged an independent valuation firm to perform the valuation. The Company relied on the firm's expertise in valuation and their final report to determine the amounts that were reflected in the financial statements.

- o A copy of the report is being provided under separate cover as supplemental material under Rule 418. In accordance with Rule 418(b), the Company respectfully requests that the report be returned to it as soon as practicable.

Mark P. Shuman

- o The basis for using the 20% discount rate is most directly documented in the report on Exhibit I, page 2 of 3. Additional discussion can be found in the body of the report on page 16.
- o The specific assumptions used and the detailed analysis supporting the \$600,000 value can be found on pages 13 through 16 of the report and in Exhibits I and II to the report.
- o The \$2.00 trading price was not considered to be a reasonable indicator of value for the reasons documented in the report on page 15 (i.e., lack of trading volume and speculative nature of the trading). With regard to the \$0.75 price for stock sold in a private placement, the Company did not have either access to any of the data used by or discussions with the party that paid \$0.75 per share. As a result, Company believed that it was more appropriate to have the valuation firm prepare a specific analysis of the value.
- o The assumptions used in the analysis are documented throughout the report. The valuation firm did review the SSI business plan as part of its valuation analysis, but it was not used as the basis for the final value. We have no knowledge as to whether SSI provided different assumptions to other parties.
- o The Company did not and does not have any knowledge of the assumptions used by SSI in determining the value of the preferred stock as recorded on their books and records. The value recorded by the Company was based solely on the detailed analysis performed by the valuation firm.

FORM 8-K/A FILED MAY 23, 2005

5. We note that the Company filed an amended Form 8-K to include the signed audit opinion for AOS-Hagenuk B.V. We further note that such audit was performed in accordance with auditing standards generally accepted in the Netherlands. Tell us how you considered the requirements of Instruction 8.A.2 to Item 8 of Form 20-F to included audited financial statements as required by Article 3-05 of Regulation S-X that were audited in accordance with US generally accepted accounting standards. Also, tell us how the auditor complied with the U.S. independence standards.

RESPONSE:

The primary purpose of the acquisition was to expand the Company's development capability with the secondary purpose to expand the Company's

product line and potential future revenue. As noted in the proforma financial statements filed with the SEC, net revenues from AOS for full-year 2004 were relatively small, representing approximately 15% of combined revenue. Given the primary purpose of the acquisition, AOS's relatively small contribution to the current combined revenue and that, based on our review of GAAS in the two countries, our belief that the differences between the generally accepted auditing standards used in the Netherlands as compared to the United States would not have a significant impact on the final audited results, we would respectfully request that the SEC not require Company to have the audit redone. However, if so required by the SEC, we will work with the independent accounting firms to provide an opinion in accordance with

Article 3-05 of Regulation S-X as soon as practicable.

6. Also, revise the report of AOS-Hagenuk's independent auditors to include the name of the accounting firm performing the audit pursuant to Article 2-02 of Regulation S-X.

RESPONSE:

We will work with the independent accounting firm to include the name of AOS-Hagenuk's independent auditors as soon as practicable.

\* \* \*

We would be pleased to discuss the foregoing responses with the Staff if that would be helpful in its review. Please feel free to contact the undersigned at 202-220-1454 in this regard.

Very truly yours,

Robert B. Murphy

Cc: Mr. Clifford Bown  
VASCO Data Security International, Inc.